

Redwood Empire Food Bank

For the years ended June 30, 2021 and 2020

Financial Statements with Supplementary Information and Report of Independent Auditor



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3562 Round Barn Circle, Suite 200 Santa Rosa, CA 95403 +1 (707) 542-3343 Office +1 (707) 527-5608 Fax pbllp.com

Independent Auditor's Report

To the Board of Directors Redwood Empire Food Bank Santa Rosa, California

Report on the Financial Statements

We have audited the accompanying financial statements of Redwood Empire Food Bank ("REFB"), which comprise the statements of financial position as of June 30, 2021 and 2020, the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America. This responsibility includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



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Independent Auditor's Report (continued)

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Redwood Empire Food Bank as of June 30, 2021 and 2020, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The schedule of expenditures of federal awards, as required by Title 2 U.S. Code of Federal Regulations (CFR) Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance), and the related notes to the schedule of expenditures of federal awards are presented for purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audits of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated November 2, 2021, on our consideration of REFB's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts, grants and agreements. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering REFB's internal control over financial reporting and compliance.

Perente a Brinku LLP

Santa Rosa, California November 2, 2021

| | S | | | ncial Position |
|--|----|------------|----|----------------|
| June 30, | | 2021 | | 2020 |
| Assets | | | | |
| Current assets | | | | |
| Cash and cash equivalents | \$ | 12,593,601 | \$ | 13,456,785 |
| Grants and other receivables | | 379,915 | | 417,739 |
| Investments | | 18,456,799 | | 9,001,099 |
| Inventory | | 4,389,191 | | 5,155,152 |
| Prepaid expenses and other current assets | | 56,814 | | 85,775 |
| Total current assets | | 35,876,320 | | 28,116,550 |
| Property, equipment and improvements, net | | 13,350,506 | | 12,562,838 |
| Total assets | \$ | 49,226,826 | \$ | 40,679,388 |
| Liabilities and net assets | | | | |
| Current liabilities | | | | |
| Accounts payable | \$ | 485,349 | \$ | 756,437 |
| Accrued compensation and other liabilities | ψ | 812,716 | Ψ | 324,312 |
| Accided compensation and other habilities | | 012,710 | | 524,512 |
| Total current liabilities | | 1,298,065 | | 1,080,749 |
| Paycheck Protection Program loan | | - | | 821,500 |
| Net assets | | | | |
| Without donor restrictions | | | | |
| Undesignated | | 42,579,148 | | 38,522,827 |
| Board-designated | | 4,967,500 | | 31,500 |
| Total without donor restrictions | | 47,546,648 | | 38,554,327 |
| With donor restrictions | | 382,113 | | 222,812 |
| Total net assets | | 47,928,761 | | 38,777,139 |
| Total liabilities and net assets | \$ | 49,226,826 | \$ | 40,679,388 |
| i otal maomities and net assets | \$ | 49,220,820 | Ф | 40,079,38 |

| | | | TUT | inc I car Enucu | June 30, 2021 |
|---|----|-----------------------------|-----|--------------------------|---------------|
| | | thout Donor Restrictions | | ith Donor estrictions | Total |
| Revenues, gains, and other support: | | | | | |
| Donated food | \$ | 44,316,592 | \$ | - \$ | 44,316,592 |
| Donations | * | 18,622,493 | + | 322,162 | 18,944,655 |
| Grants | | 2,555,058 | | - | 2,555,058 |
| Contract income | | 2,220,839 | | - | 2,220,839 |
| Paycheck Protection Program loan forgiveness | | 821,500 | | - | 821,500 |
| Sale of food and nonfood grocery items | | 702,437 | | - | 702,437 |
| Investment income, net | | 388,412 | | - | 388,412 |
| Fundraising events | | 366,952 | | - | 366,952 |
| Shared maintenance | | 363,348 | | - | 363,348 |
| Gain on sale of assets | | 31,864 | | - | 31,864 |
| Total revenues, gains, and other support | | 70,389,495 | | 322,162 | 70,711,657 |
| Net assets released from purpose restrictions | | 162,861 | | (162,861) | - |
| Total support and revenue | | 70,552,356 | | 159,301 | 70,711,657 |
| Expenses: | | | | | |
| Food distribution and hunger relief | | 58,994,103 | | - | 58,994,103 |
| Fundraising | | 1,097,024 | | - | 1,097,024 |
| Management and general | | 1,468,908 | | - | 1,468,908 |
| Total expenses | | 61,560,035 | | - | 61,560,035 |
| Change in net assets | | 8,992,321 | | 159,301 | 9,151,622 |
| Net assets at beginning of year | | 38,554,327 | | 222,812 | 38,777,139 |
| Net assets at end of year | \$ | 47,546,648 | \$ | 382,113 \$ | 47,928,761 |

For the Year Ended June 30, 2021

| For the Year Ended June 30, 2020 | For the | Year | Ended | June | 30, | 2020 |
|----------------------------------|---------|------|-------|------|-----|------|
|----------------------------------|---------|------|-------|------|-----|------|

| | | thout Donor Restrictions | | ith Donor strictions | Total |
|---|----|-----------------------------|----|-------------------------|------------|
| Revenues, gains, and other support: | | | | | |
| Donated food | \$ | 36,640,752 | \$ | - \$ | 36,640,752 |
| Donations | Ψ | 16,604,699 | Ψ | 281,500 | 16,886,199 |
| Grants | | 1,807,712 | | | 1,807,712 |
| Sale of food and nonfood grocery items | | 1,070,747 | | - | 1,070,747 |
| Fundraising events | | 585,150 | | - | 585,150 |
| Investment income, net | | 329,198 | | - | 329,198 |
| Shared maintenance | | 313,464 | | - | 313,464 |
| Total revenues, gains, and other support | | 57,351,722 | | 281,500 | 57,633,222 |
| Net assets released from purpose restrictions | | 890,029 | | (890,029) | - |
| Total support and revenue | | 58,241,751 | | (608,529) | 57,633,222 |
| Expenses: | | | | | |
| Food distribution and hunger relief | | 43,881,616 | | _ | 43,881,616 |
| Fundraising | | 1,274,671 | | _ | 1,274,671 |
| Management and general | | 660,780 | | - | 660,780 |
| Total expenses | | 45,817,067 | | - | 45,817,067 |
| Change in net assets | | 12,424,684 | | (608,529) | 11,816,155 |
| Net assets at beginning of year | | 26,129,643 | | 831,341 | 26,960,984 |
| Net assets at end of year | \$ | 38,554,327 | \$ | 222,812 \$ | 38,777,139 |

| | d Distribution and unger Relief | F | undraising | Μ | lanagement and General | Total Expenses |
|-------------------------------------|---------------------------------------|----|------------|----|------------------------------|-------------------|
| Value of donated food distributed | \$ 45,239,218 | \$ | - | \$ | - | \$ 45,239,218 |
| Salaries, wages, and benefits | 5,592,640 | | 831,702 | | 846,341 | 7,270,683 |
| Value of purchased food distributed | 4,683,141 | | - | | - | 4,683,141 |
| Food distribution expense | 1,821,512 | | - | | - | 1,821,512 |
| Materials, services, and supplies | 493,158 | | 95,847 | | 560,754 | 1,149,759 |
| Depreciation | 643,104 | | 52,572 | | 45,267 | 740,943 |
| Occupancy expense | 425,192 | | 13,798 | | 11,951 | 450,941 |
| Insurance | 95,785 | | 18,070 | | 4,315 | 118,170 |
| Professional fees | - | | 84,811 | | - | 84,811 |
| Meetings and conferences | 353 | | 224 | | 280 | 857 |
| | \$ 58,994,103 | \$ | 1,097,024 | \$ | 1,468,908 | \$ 61,560,035 |

For the Year Ended June 30, 2021

| | d Distribution and unger Relief | F | undraising | М | anagement and General | Total Expenses |
|-------------------------------------|---------------------------------------|----|------------|----|-----------------------------|-------------------|
| Value of donated food distributed | \$ 34,653,918 | \$ | - | \$ | - | \$ 34,653,918 |
| Salaries, wages, and benefits | 3,993,977 | | 792,824 | | 506,756 | 5,293,557 |
| Value of purchased food distributed | 3,121,012 | | - | | - | 3,121,012 |
| Food distribution expense | 983,257 | | - | | - | 983,257 |
| Depreciation | 524,497 | | 89,602 | | 46,637 | 660,736 |
| Materials, services, and supplies | 225,577 | | 366,490 | | 16,735 | 608,802 |
| Occupancy expense | 296,232 | | 12,941 | | 11,748 | 320,921 |
| Insurance | 70,431 | | 4,991 | | 14,132 | 89,554 |
| Professional fees | - | | - | | 63,777 | 63,777 |
| Meetings and conferences | 12,715 | | 7,823 | | 995 | 21,533 |
| | \$ 43,881,616 | \$ | 1,274,671 | \$ | 660,780 | \$ 45,817,067 |

For the Year Ended June 30, 2020

| For the Year Ended June 30, | 202 | l | 2020 |
|--|---------------------------|-----------|------------------|
| | (Decrease) increase in ca | ish and (| cash equivalents |
| Cash flows from operating activities | | | |
| Change in net assets | \$ 9,15 | 51,622 | \$ 11,816,155 |
| Adjustments to reconcile change in net assets | | | |
| to net cash provided by operating activities: | | | |
| Depreciation | 74 | 0,943 | 660,736 |
| In-kind contributions of donated food | (44,31 | 6,592) | (36,640,752 |
| Donated food distributed | 45,23 | 9,218 | 34,653,918 |
| Forgiveness of Paycheck Protection Program loan | (82 | 21,500) | - |
| Gain on sale of equipment | (3 | 31,864) | - |
| Net realized and unrealized gains on investments | | 21,732) | (76,252 |
| Decrease (increase) in operating assets: | × × | | |
| Grants and other receivables | 3 | 37,824 | (12,175 |
| Inventory | | 6,665) | (879,458 |
| Prepaid expenses and other current assets | | 28,961 | (56,191 |
| (Decrease) increase in operating liabilities: | | , | |
| Accounts payable | (27 | (1,088) | 453,867 |
| Accrued compensation and other liabilities | | 38,404 | (655 |
| Net cash provided by operating activities | 9,86 | 57,531 | 9,919,193 |
| Cash flows from investing activities | | | |
| Purchases of property, equipment and improvements | (1.53 | 9,601) | (2,017,245 |
| Proceeds from sale of equipment | | 2,854 | (2,017,243 |
| Proceeds from Paycheck Protection Program loan | - | -2,054 | 821,500 |
| Net purchases of investments | (9.23 | 3,968) | (1,023,983 |
| | (),25 | 5,700) | (1,025,705 |
| Net cash used in investing activities | (10,73 | 30,715) | (2,219,728 |
| Net (decrease) increase in cash and cash equivalents | . (86 | 53,184) | 7,699,465 |
| Cash and cash equivalents at beginning of year | 13,45 | 56,785 | 5,757,320 |
| Cash and cash equivalents at end of year | \$ 12,59 | 93,601 | \$ 13,456,785 |

Note A. Nature of Activities and Summary of Significant Accounting Policies

Redwood Empire Food Bank ("REFB") is a California nonprofit public benefit corporation whose mission is to end hunger in the community. Established in 1987, REFB is the largest hunger-relief organization serving north coastal California, from Sonoma County to the Oregon border. Since 1987, it has been responding to the immediate needs of people seeking help through the provision of healthy food and nutrition education in Sonoma, Lake, Mendocino, Humboldt, and Del Norte counties.

REFB pursues long-term solutions to food insecurity through public policy and the development of partnerships with civic, faith-based, corporate and government organizations and, most importantly, individuals in the community. This allows for a nourishing supply of food for people in need through more than 300 monthly direct service distributions, as well as being the major source to over 145 other hunger-relief organizations.

In an effort to effectively reach people struggling with food insecurity, REFB operates 12 innovative hunger-relief programs that target children, seniors, families, and individuals, while emphasizing the nutritional needs of each group.

In addition to distributing food to those in need, REFB operates its Food Connections Market, selling a variety of fresh produce, dairy, meat, deli, and other grocery items at competitive prices. Designed to offer a reliable and affordable source of groceries, the market provides a dignified shopping experience for low-income individuals.

Basis of Presentation

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America ("GAAP").

Cash and Cash Equivalents

Cash and cash equivalents include cash in banks and money market accounts. REFB considers all highly liquid investments with an original maturity of three months or less when purchased to be cash equivalents, except when a restriction is imposed that limits the investment's use to long-term. Cash is held in demand accounts at banks and cash balances may exceed the federally insured amounts during the year.

Grants and Other Receivables

Grants and other receivables represent funds due from affiliated agencies for shared maintenance costs, food purchase costs, and from governments for contracted food distribution services. A receivable is considered to be past due if any portion of the receivable balance is outstanding for more than 90 days. Interest is not charged on past-due accounts receivable balances. REFB uses the allowance method to reserve for uncollectible accounts. Management periodically evaluates the allowance. As of June 30, 2021 and 2020, management determined that no allowance was necessary.

Note A. Nature of Activities and Summary of Significant Accounting Policies (continued)

Inventory

Inventory consists of food and nonfood grocery items, both donated and purchased. Purchased food products are stated at the lower of cost (first-in, first-out method) or net realizable value. Government commodities are carried in inventory at a cost figure provided by government agencies and the value of donated food is determined according to a composite per-pound rate determined by a cost study performed by Feeding America, the nation's largest nongovernmental hunger-relief program. Donated food that was received during the years ended June 30, 2021 and 2020 was valued at \$1.49 and \$1.52 per pound, respectively.

Investments

Investments, which comprise of negotiable certificates of deposit, exchange-traded funds, municipal bonds and other government securities, are carried at fair value. Unrealized gains and losses are included in the statements of activities. Investment earnings restricted by a donor are reported as increases in net assets without donor restrictions if the restrictions are met (either by passage of time or by use) in the reporting period in which the earnings are recognized.

Property, Equipment, and Improvements

Property, equipment, and improvements are stated at cost. Depreciation is computed on the straight-line method over useful lives ranging from three to 40 years. Donated property is recorded at the estimated fair value at the date of receipt. Such donations are reported as without donor restrictions unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as donor restricted.

Impairment of Long-Lived Assets

REFB routinely evaluates the carrying value of its long-lived assets for impairment. The evaluations address the estimated recoverability of the assets' carrying value, which is principally determined based on projected undiscounted net cash flows generated by the underlying tangible assets. When the carrying value of an asset exceeds estimated recoverability, an asset impairment loss is recognized. No asset impairment charges were recorded during the years ended June 30, 2021 or 2020.

Revenue Recognition and Contributions

Contributions, including unconditional promises to give, are recognized when received. All contributions are reported as increases in net assets without donor restrictions unless use of the contributed asset is specifically restricted by the donor. REFB reports gifts and other assets as restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from purpose restrictions.

Note A. Nature of Activities and Summary of Significant Accounting Policies (continued)

Revenue Recognition and Contributions (continued)

Unconditional promises with payments due in future years have an implied restriction to be used in the year the payment is due, and therefore are reported as net assets with donor restrictions until the payment is due unless the contribution is clearly intended to support activities of the current year or is received with permanent donor restrictions. Conditional promises are not recognized until all conditions on which they depend are substantially met.

REFB sells purchased food to partner organizations and low-income individuals through the Food Connections Market. Through the Community Marketplace, partner organizations acquire purchased items at cost plus markup and donated items for a shared maintenance fee to defray a portion of the operating expenses. Revenue from purchased food sales and the shared maintenance fee is recognized at the time of the transfer of food.

REFB receives grants from the U.S. government and other grantors for direct and indirect program costs. The grants are subject to certain restrictions, which are met by incurring qualified expenses or by performing activities as specified in the grant agreement. For unconditional grants, revenue is recognized as contribution revenue that increases net assets with donor restrictions at the time the grant is received or pledged, and the funds are released from restriction when the qualifying expenses have incurred.

REFB is a beneficiary under several donors' wills. Contributions from bequests are recognized as contributions when received.

Donated Services

Contributions of donated services that create or enhance nonfinancial assets or that require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation are recorded at their fair values in the year received. Many individuals volunteer their time and perform a variety of tasks that assist REFB in support of its programs and fundraising activities; however, these donated services are not reflected in the financial statements since the services do not require specialized skills. REFB received approximately 85,000 and 150,000 volunteer hours during the years ended June 30, 2021 and 2020, respectively.

Functional Expense Allocation

REFB allocates operational costs between program services, general and administrative and fundraising by utilizing a cost allocation policy that is updated and reviewed annually. REFB applies several methods for allocating costs. Expenses that can be identified with the program are charged directly to that program as direct costs. Costs common to multiple functions have been allocated among the various functions benefited on the basis of periodic time and effort. General and administrative expenses include those costs that are not directly identifiable with the program, but which provide for the overall support and direction of REFB. These costs are allocated to the functions using a base that results in an equitable distribution. The allocation is reflected in the statements of functional expenses.

Note A. Nature of Activities and Summary of Significant Accounting Policies (continued)

Income Taxes

REFB is a not-for-profit organization and is exempt from federal and state income taxes under Section 501(c)(3) of the Internal Revenue Code and Section 23701(d) of the California Revenue and Taxation Code. However, REFB is subject to income taxes on any net income that is derived from a trade or business, regularly carried on, and not in furtherance of the purposes for which it was granted exemption, commonly referred to as unrelated business income. No income tax provision has been recorded for the years ended June 30, 2021 and 2020, as management determined that REFB had no unrelated business income.

REFB is subject to "Accounting for Uncertainty in Income Taxes" under Accounting Standards Codification ("ASC") 740, *Income Taxes*. ASC 740 requires the evaluation of tax positions taken or expected to be taken in REFB's tax returns and does not allow recognition of tax positions that do not meet a "more-likely-than-not" threshold of being sustained by the applicable tax authority. REFB does not believe it has taken any tax positions that would not meet this threshold. REFB's policy is to reflect interest and penalties related to uncertain tax positions as part of income tax expense, when and if they become applicable. REFB's federal and state income tax returns are subject to possible examination by the taxing authorities until the expiration of the related statutes of limitations on those tax returns. In general, federal income tax returns have a three-year statute of limitations, and state income tax returns have a four-year statute of limitations.

Net Assets

Net assets, revenues, expenses, gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of REFB and changes therein are classified and reported as follows:

Without donor restrictions – Net assets that are not subject to donor-imposed restrictions. These also may be designated for specific purposes by action of the Board of Directors.

With donor restrictions – Net assets subject to donor-imposed stipulations that may or will be met by actions of REFB to meet the stipulations or that become unrestricted at the date specified by the donor or net assets subject to donor-imposed stipulations that are maintained permanently by REFB. The income from these assets is available for either general operations or specific programs as specified by the donor.

Net assets released from restriction – Net assets with donor restrictions are released to net assets without donor restrictions when the donor-stipulated purpose has been fulfilled and/or the stipulated time period has elapsed.

Fair Value of Financial Instruments

The carrying amounts of financial instruments, including cash, receivables, accounts payable, and current maturities of long-term debt obligations, approximate fair value. Interest on long-term debt is primarily payable at variable rates, which approximates market rates at June 30, 2021 and 2020.

Note A. Nature of Activities and Summary of Significant Accounting Policies (continued)

Use of Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions based on management's knowledge and experience. Those estimates affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported amounts of revenue, support, and expenses. The use of management's estimates primarily relates to the value of non-purchased food, the collectability of accounts receivable, and depreciable lives of property, equipment, and improvements. Actual results could differ from those estimates.

Future Accounting Pronouncements

In February 2016, the Financial Accounting Standards Board issued Accounting Standards Update ("ASU") 2016-02, "*Leases (Topic 842)*". This standard requires entities that lease assets to recognize on the statement of financial position, the assets and liabilities for the rights and obligations created by those leases. For nonpublic companies the new guidance will be required for annual reporting periods beginning after December 15, 2021, and interim and annual reporting periods after those reporting periods. Nonpublic companies and organizations may elect early application, but no earlier than the effective date for public entities. REFB is evaluating the impact of this standard on the financial statements.

New Accounting Pronouncements

In August 2018, the Financial Accounting Standards Board issued ASU 2018-13, *Fair Value Measurement (Topic 820): Disclosure Framework – Changes to Disclosure Requirements for Fair Value Measurement*, which modifies the disclosure requirements for fair value measurements by removing, modifying, or adding certain disclosures. ASU 2018-13 is effective for all entities for fiscal years beginning after December 15, 2019. REFB adopted this standard, which did not have a significant impact on the financial statements.

In June 2018, the Financial Accounting Standards Board issued ASU 2018-08, *Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made*, which distinguishes the difference between contributions and exchange transactions. This ASU is effective for fiscal years beginning after December 15, 2019, with early application permitted. REFB adopted this standard during the year ended June 30, 2021, which did not have a significant impact on the financial statements.

Note B. Inventory

Inventory consists of the following:

| As of June 30, | 2021 | 2020 |
|--------------------------------------|-----------------|-----------------|
| Government commodities | \$ 2,116,770 | \$ 3,477,350 |
| Donated food and other grocery items | 1,215,008 | 595,980 |
| Purchased food | 1,057,413 | 1,081,822 |
| | \$ 4,389,191 | \$ 5,155,152 |

Note C. Investments

Investments stated at fair value consist of the following:

| As of June 30, | 2021 | 2020 | |
|---|------------------|------|-----------|
| Negotiable certificates of deposit | \$ 5,593,038 | \$ | 7,045,536 |
| Government securities | 4,292,042 | | - |
| Mutual funds | 2,826,735 | | 1,706,970 |
| Municipal bonds | 2,822,581 | | 81,056 |
| Exchange-traded funds | 2,506,130 | | 34,752 |
| Fixed-income securities | 416,273 | | 132,785 |
| | | | |
| Investments | \$ 18,456,799 | \$ | 9,001,099 |
| Investment income consisted of the following: | | | |
| Years Ended June 30, | 2021 | | 2020 |
| Investment income, net | \$ 166,680 | \$ | 252,946 |
| Realized and unrealized gains, net | 221,732 | | 76,252 |
| | | | |
| Investment income, net | \$ 388,412 | \$ | 329,198 |

Note D. Fair Value Measurements

In accordance with GAAP, REFB uses the following prioritized levels to measure fair value of investments. The inputs used for valuing investments are not necessarily an indication of risk.

Level 1 Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the entity has the ability to access.

Level 2 Inputs to the valuation methodology include:

- quoted prices for similar assets or liabilities in active markets;
- quoted prices for identical or similar assets or liabilities in inactive markets;
- inputs other than quoted prices that are observable for the asset or liability;
- inputs that are derived principally from or corroborated by observable market data by correlation or other means.

REFB investments in mutual funds, exchange-traded funds, and fixed income securities of which fair value is determined based upon quoted prices for identical instruments in active markets. Investments in government securities are valued using independent pricing service for those U.S. Treasury and federal agency securities to include benchmark yields, reported trades, broker/dealer quotes, issuer spreads, benchmark securities, bids, offers, and reference data including market research publications and are reported as a Level 2 measurement. Municipal bonds are valued by a third party using a discounted cash flow model to include coupon, yield, and expected maturity as key inputs and are reported as a Level 2 measurement. Negotiable certificates of deposit are valued at amortized cost, which approximate fair value and are reported as a Level 2 measurement. The preceding methods described may produce fair value calculations that may not be indicative of net realizable value or reflective of future fair values.

The following table sets forth by level within the fair value hierarchy, REFB's investments at June 30, 2021:

| | Level 1 | Level 2 | | Level 3 | | Total |
|----------------------------|-----------------|---------|------------|---------|---|------------------|
| Negotiable certificates of | | | | | | |
| deposit | \$ - | \$ | 5,593,038 | \$ | - | \$ 5,593,038 |
| Government securities | - | | 4,292,042 | | - | 4,292,042 |
| Mutual funds | 2,826,735 | | - | | - | 2,826,735 |
| Municipal bonds | - | | 2,822,581 | | - | 2,822,581 |
| Exchange-traded funds | 2,506,130 | | - | | - | 2,506,130 |
| Fixed-income securities | 416,273 | | - | | - | 416,273 |
| | | | | | | |
| Investments at fair value | \$ 5,749,138 | \$ | 12,707,661 | \$ | - | \$ 18,456,799 |

Level 3 Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

Note D. Fair Value Measurements (continued)

The following table sets forth by level within the fair value hierarchy, REFB's investments at June 30, 2020:

| | Level 1 | Level 2 | Level 3 | Total |
|----------------------------|-----------------|-----------------|---------|-----------------|
| Negotiable certificates of | | | | |
| deposit | \$ - | \$ 7,045,536 | \$ - | \$ 7,045,536 |
| Mutual funds | 1,706,970 | - | - | 1,706,970 |
| Municipal bonds | - | 81,056 | - | 81,056 |
| Exchange-traded funds | 34,752 | - | - | 34,752 |
| Fixed-income securities | 132,785 | - | - | 132,785 |
| Investments at fair value | \$ 1,874,507 | \$ 7,126,592 | \$ - | \$ 9,001,099 |

The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. During the years ended June 30, 2021and 2020, there were no changes to REFB's valuation techniques that had, or are expected to have, a material impact on the financial statements.

Note E. Property, Equipment, and Improvements

Property, equipment, and improvements consist of the following:

| As of June 30, | 2021 | 2020 |
|----------------------------|------------------|------------------|
| | | |
| Land | \$ 1,670,000 | \$ 1,670,000 |
| Buildings and improvements | 10,474,352 | 9,821,056 |
| Equipment and fixtures | 2,945,942 | 2,526,381 |
| Motor vehicles | 2,201,185 | 1,940,833 |
| | | |
| | 17,291,479 | 15,958,270 |
| Accumulated depreciation | (3,940,973) | (3,395,432) |
| | | |
| | \$ 13,350,506 | \$ 12,562,838 |

Depreciation expense for the years ended June 30, 2021 and 2020 amounted to \$740,943 and \$660,736, respectively.

Note F. Net Assets

Net assets with donor restrictions represent amounts received or committed with donor restrictions, which have not yet been expended for their designated purpose (purpose-restricted) or amounts for general use in future periods (time restricted). Net assets consisted of the following:

| As of June 30, | 2021 | 2020 |
|---|------------------|------------------|
| With donor restrictions: | | |
| Purpose restricted for: | | |
| Specific purchases | \$ 324,513 | \$ 170,658 |
| Specific programs | 57,600 | 52,154 |
| Total net assets with donor restrictions | 382,113 | 222,812 |
| Without donor restrictions: | | |
| Designated by the Board | 4,967,500 | 31,500 |
| Undesignated | 42,579,148 | 38,522,827 |
| Total net assets without donor restrictions | 47,546,648 | 38,554,327 |
| Net assets | \$ 47,928,761 | \$ 38,777,139 |

Net assets were released from donor restrictions by incurring expenses that satisfy the restricted purpose or by occurrence of the passage of time or other events specified by the donor. During the year ended June 30, 2021, \$52,154 and \$110,707 were released from restrictions for specific programs and specific purchases, respectively. During the year ended June 30, 2020, \$330,230 and \$559,799 were released from restrictions for specific programs and specific purchases, respectively.

Note G. Endowment Fund and Net Asset Classification

REFB has an established endowment fund to allow for donor-restricted endowment funds and funds designated as endowment (quasi-endowment) by the Board of Directors. REFB's Board of Directors has interpreted the State Uniform Prudent Management of Institutional Funds Act as allowing REFB to appropriate for expenditure or accumulate as much of the endowment fund as REFB determines is prudent for the uses, benefits, purposes and durations for which the endowment is established, subject to the intent of the donor as expressed in the gift instrument. Net assets associated with endowment funds, including funds designated to function as endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions. As of June 30, 2021 and 2020, the fund consisted of \$4,967,500 and \$31,500 of Board-designated endowment funds, respectively.

Note G. Endowment Fund and Net Asset Classification (continued)

REFB has adopted investment and spending policies that attempt to preserve the endowment's assets. Under these policies, assets are expected to earn an average rate of return in excess of the rate of inflation, as measured by the Consumer Price Index. Actual returns in any given year may vary from this amount.

To achieve its long-term rate of return objectives, REFB relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized gains) and current yield (interest and dividends). REFB targets a diversified asset allocation that includes fixed income and U.S. equity investments as well as cash equivalents to achieve its long-term objectives within prudent risk constraints.

The fair value of assets associated with individual donor-restricted investments may fall below the value of the initial and subsequent donor gift amounts (deficit). When donor endowment deficits exist, they are classified as a reduction of net assets with donor restrictions. As of June 30, 2021 and 2020, the endowment does not consist of any donor-restricted funds.

Note H. Retirement Plan

REFB maintains a Simple IRA deferred compensation retirement plan which is available to eligible employees having completed one month of service. REFB's plan calls for matching contributions up to 3.00% of a participant's compensation. Matching contributions were \$99,725 and \$77,381 for the years ended June 30, 2021 and 2020, respectively.

Note I. Risks and Uncertainties

REFB receives significant assistance from numerous government agencies in the form of contracts and grants. Any interruption of these funding sources could result in a significant impact on REFB's operations. Expenditures of these funds require compliance with the agreements and are subject to audit. Any disallowed expenditures resulting from such audits become a liability of REFB. In the opinion of management, the results if such audits, if any, will not have a material effect on the financial position of REFB as of June 30, 2021 and 2020.

On January 30, 2020, the World Health Organization declared the coronavirus outbreak a "Public Health Emergency of International Concern" and on March 11, 2020, declared it to be a pandemic. Actions taken around the world to help mitigate the spread of the coronavirus include restrictions on travel, quarantines in certain areas, and forced closures for certain types of public places and businesses. The coronavirus and actions taken to mitigate it have had and expected to continue to have an adverse impact on the economies and financial markets of many countries, including the geographical area in which REFB operates. While it is unknown how long these conditions will last and what the complete financial effect will be on REFB, the outbreak has not negatively affected REFB's operations for the year presented as well as the period subsequent to year end through the issuance date of this report. The future impact of the outbreak is highly uncertain and cannot be predicted and therefore REFB cannot estimate the ultimate impact on future financial results.

Note I. Risks and Uncertainties (continued)

REFB is a defendant in two lawsuits, both of which involve employee-related issues. Regarding the first matter, it is management's opinion that the ultimate impact on REFB cannot be estimated at this time, however the matter it is not currently expected to have a material adverse effect on REFB's financial position. Additionally, management believes that it is likely that the matter will be substantially covered by insurance. Regarding the second matter, during the year ended June 30, 2021, REFB accrued \$310,000 as a contingent liability. Management believes this amount will cover any potential loss.

Note J. Liquidity

REFB operates with a balanced budget and anticipates covering its general expenditures with existing working capital and by maintaining and expanding existing programs and relationships with funders who have provided donations without restrictions and are willing to provide multi-year grants. Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the statement of financial position date, comprise the following:

| As of June 30, | 2021 | 2020 |
|--|------------------|------------------|
| Cash and cash equivalents | \$ 12,593,601 | \$ 13,456,785 |
| Grants and other receivables | 379,915 | 417,739 |
| Investments | 18,456,799 | 9,001,099 |
| | 31,430,315 | 22,875,623 |
| Less donor imposed purposes restictions unavailable for general expenditure | 382,113 | 222,812 |
| Funds available to meet expenditures within one year | \$ 31,048,202 | \$ 22,652,811 |
| Laga funda unavailable to management without | | |
| Less funds unavailable to management without Board's approval | 4,967,500 | 31,500 |
| Funds available to management to meet expenditures | | |
| within one year | \$ 26,080,702 | \$ 22,621,311 |

Note K. Subsequent Events

REFB evaluated subsequent events through November 2, 2021 the date which the financial statements were available to be issued.

Supplementary Information

| | | | Year Ended | June 30, 2021 |
|---|--|--|---------------------------------|----------------------------------|
| Federal Grantor / Pass-Through Grantor/ Program or Cluster Title | Federal Assistance Listing Number | Pass-Through Entity Identifying Number | Provided to Subrecipients | Total Federal Expenditures |
| Department of Agriculture Programs | | | | |
| Food Distribution Cluster | | | | |
| Passed through California Department of Education | | | | |
| Commodity Supplemental Food Program - Administration | 10.565 | 000000V496-00 | \$ 56,355 | \$ 412,511 |
| Commodity Supplemental Food Program - Food Commodities | 10.565 | 000000V496-00 | 266,808 | 1,494,227 |
| Subtotal Commodity Supplemental Food Program | | | 323,163 | 1,906,738 |
| Passed through California Department of Social Services | | | | |
| Emergency Food Assistance Program - Administration | 10.568 | 692320-00 | - | 465,484 |
| Emergency Food Assistance Program - Food Commodities | 10.569 | 692320-00 | - | 3,954,590 |
| Passed through California Association of Food Banks | | | | |
| Emergency Food Assistance Program - Administration | 10.568 | 15-MOU-00134-A-2 | - | 4,040 |
| Subtotal Emergency Food Assistance Program | | | - | 4,424,114 |
| Total Food Distribution Cluster | | | 323,163 | 6,330,852 |
| Child Nutrition Cluster Passed through California Department of Education Summer Food Service Program for Children - Summer Lunch | 10.559 | 04087-V496-00 | - | 339,649 |
| Total Child Nutrition Cluster | | | - | 339,649 |
| Passed through California Department of Education | | | | |
| Child and Adult Care Food Program | 10.558 | 04087-V496-00 | - | 144,235 |
| Passed through California Association of Food Banks | | | | |
| Specialty Crop Block Grant | 10.170 | 19-0001-070-SF | | 42,476 |
| Specialty Crop Block Grant | 10.170 | 18-0001-084-SC | | 2,265 |
| Subtotal Specialty Crop Block Grant | | | - | 44,741 |
| Passed through California Department of Social Services | | | | |
| Trade Mitigation Program Eligible Recipient Agency | | | | |
| Operational Funds | 10.178 | 692320-00 | - | 46,604 |
| SNAP Cluster | | | | |
| Passed through Sonoma County Human Services Department | | | | |
| State Administrative Matching Grants for Supplemental | | EA-REFB- | | |
| Nutrition Assistance Program | 10.561 | CALF-2021 | - | 100,000 |
| Total SNAP Cluster | | | - | 100,000 |
| Total Department of Agriculture | | | 323,163 | 7,006,081 |
| | | | | |

See accompanying Notes to Schedule of Expenditures of Federal Awards 20

| | | | Year Ended | June 30, 2021 |
|---|--|--|---------------------------------|----------------------------------|
| Federal Grantor / Pass-Through Grantor/ Program or Cluster Title | Federal Assistance Listing Number | Pass-Through Entity Identifying Number | Provided to Subrecipients | Total Federal Expenditures |
| Subtotal from previous page | | | 323,163 | 7,006,081 |
| Department of Homeland Security Programs | | | | |
| Passed through Lake County Human Services Department | | | | |
| Emergency Food and Shelter National Board Program | 97.024 | 069000-051 | - | 22,471 |
| Passed through Mendocino County Human Services Departm | ient | | | |
| Emergency Food and Shelter National Board Program | 97.024 | 076800-030 | - | 35,000 |
| Passed through Sonoma County Human Services Departmen | t | | | |
| Emergency Food and Shelter National Board Program | 97.024 | 090800-005 | - | 46,250 |
| Department of the Treasury | | | | |
| Passed through California Department of Social Services | | | | |
| COVID-19 Coronavirus Relief Fund | 21.019 | 692320-00 | - | 764,024 |
| Passed through California Association of Food Banks COVID-19 Coronavirus Relief Fund | 21.019 | 19-3070 | - | 81,630 |
| Passed through California Association of Food Banks | | | | |
| COVID-19 Coronavirus Relief Fund-Food Commodities | 21.019 | 19-3070 | - | 608,104 |
| Passed through CalFood Logistics | | | | |
| COVID-19 Coronavirus Relief Fund | 21.019 | MOU-20-3068 | - | 97,200 |
| Passed through CalFood Logistics | | | | |
| COVID-19 Coronavirus Relief Fund- Food Commodities | 21.019 | MOU-20-3068 | - | 1,260,182 |
| Total Department of the Treasury | | | - | 2,811,140 |
| Total expenditures of federal awards | | | \$ 323,163 | \$ 9,920,942 |

Note A. Basis of Presentation

The accompanying schedule of expenditures of federal awards includes the federal award activity of Redwood Empire Food Bank ("REFB") under programs of the federal government for the year ended June 30, 2021. The information in this schedule is presented in accordance with the requirements of Title 2 U.S. Code of Federal Regulations Part 200, *Uniform Administrative Requirements, Cost Principles,* and *Audit Requirements for Federal Awards* (Uniform Guidance). Because the schedule presents only a selected portion of the operations of REFB, it is not intended to and does not present the financial position, changes in net assets, or cash flows of REFB.

Note B. Summary of Significant Accounting Policies

Expenditures reported on the schedule are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in the Uniform Guidance, wherein certain types of expenditures are not allowable or are limited as to reimbursement.

Note C. Food Distribution

The amounts reported for the Food Commodities programs represent the dollar value of the U.S. Department of Agriculture (USDA) food commodities distributed to REFB during the year. The USDA and other distributors provide the current value of the commodities to compute the amounts reported.

Note D. Indirect Cost Rate

REFB did not elect to use the 10 percent de minimis indirect cost rate.

Compliance



3562 Round Barn Circle, Suite 200 Santa Rosa, CA 95403 +1 (707) 542-3343 Office +1 (707) 527-5608 Fax pbllp.com

Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance With *Government Auditing Standards*

Independent Auditor's Report

To the Board of Directors Redwood Empire Food Bank Santa Rosa, California

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Redwood Empire Food Bank ("REFB"), which comprise the statement of financial position as of June 30, 2021, the related statements of activities, functional expenses, and cash flows for the year then ended, and the notes to the financials statements, and have issued our report thereon dated November 2, 2021.

Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered REFB's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of REFB's internal control. Accordingly, we do not express an opinion on the effectiveness of REFB's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A *material weakness* is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of REFB's financial statements will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit, we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.



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Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance With Government Auditing Standards (continued)

Compliance and Other Matters

As part of obtaining reasonable assurance about whether REFB's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of REFB's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering REFB's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Visente a Brinku LLP

Santa Rosa, California November 2, 2021



3562 Round Barn Circle, Suite 200 Santa Rosa, CA 95403 +1 (707) 542-3343 Office +1 (707) 527-5608 Fax pbllp.com

Report on Compliance for Each Major Federal Program and Report on Internal Control Over Compliance Required by the Uniform Guidance

Independent Auditor's Report

To the Board of Directors Redwood Empire Food Bank Santa Rosa, California

Report on Compliance for Each Major Federal Program

We have audited Redwood Empire Food Bank's (REFB) compliance with the types of compliance requirements described in the *OMB Compliance Supplement* that could have a direct and material effect on each of REFB's major federal programs for the year ended June 30, 2021. REFB's major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

Management's Responsibility

Management is responsible for compliance with federal statutes, regulations, and the terms and conditions of its federal awards applicable to its federal programs.

Auditor's Responsibility

Our responsibility is to express an opinion on compliance for REFB's major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and Title 2 U.S. Code of Federal Regulations Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about REFB's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for the major federal programs. However, our audit does not provide a legal determination of REFB's compliance.



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Report on Compliance for Each Major Federal Program and Report on Internal Control Over Compliance Required by the Uniform Guidance (continued)

Opinion on Each Major Federal Program

In our opinion, REFB complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended June 30, 2021.

Report on Internal Control Over Compliance

Management of REFB is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered REFB's internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of REFB's internal control over compliance.

A *deficiency in internal control over compliance* exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A *material weakness in internal control over compliance* is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency in internal control over compliance* is a deficiency is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance control over compliance with a type of compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance control over compliance with a type of compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

Perente a Brinku LLP

Santa Rosa, California November 2, 2021

| I. | Summary of Auditor's Results | |
|----|---|-------------------------|
| | Financial Statements | |
| | Type of report the auditor issued as to whether the financial statements audited were prepared in accordance with general accepted accounting principles: | Unmodified |
| | Internal control over financial reporting: | |
| | Material weaknesses identified? Significant deficiencies identified? | No None reported |
| | Noncompliance material to financial statements noted? | No |
| | Federal Awards | |
| | Internal control over major programs: | |
| | Material weaknesses identified? Significant deficiencies identified? | No None reported |
| | Type of auditor's report issued on compliance for major federal program | ns: Unmodified |
| | Any audit findings disclosed that are required to be reported in accordance with 2 CFR 200.516(a)? | No |
| | Identification of major federal programs: | |
| | Federal Assistance Listing Number (s) Name of Federal | eral Program or Cluster |
| | <u>21.019</u> C | oronavirus Relief Fund |
| | Dollar threshold used to distinguish between Type A and Type B program | ams: \$750,000 |
| | Auditee qualified as low-risk auditee? | Yes |

II. Financial Statement Findings

No matters are reportable

III. Federal Award Findings and Questioned Costs

No matters are reportable

No matters were reported in the prior year.